



# e-Learning

## Altéa Revenue Availability With Active Valuation

As an agent, learn about boosting your sales and 'bookability' with real-time Origin and Destination availability, computing with the whole PNR context, and protecting your critical O&D revenues with married segment control functionality.



On this course, you will learn:

- > What is revenue management?
- > What Amadeus products are involved in the revenue optimisation process?
- > What is revenue optimisation?
- > How to distribute seat availability
- > What is the difference between basic and advanced inventory controls?
- > What is revenue availability?
- > What is active valuation?
- > What is a yield?
- > What is a bid price?
- > What is married segment control?



Through a set of videos learn how to calculate revenue availability, retrieve and adjust yield in Altéa Inventory (INV), identify different types of bid price and how yield works with bid price using Altéa Revenue Availability With Active Valuation (RAAV).



Certification:  
No



Duration:  
30 minutes



Language:  
English



Level:  
Awareness



Pre-requisite:  
No



Prework:  
No



### Is this the course for you?

This course is for:

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In particular, those working in:

Inventory / Revenue Managers, Trainers



### This course helps you use

- > Altéa Revenue Availability With Active Valuation (RAAV)



### How the course is organised

There are ten mandatory e-learning lessons. After completion, there are user guides available for download.



### What equipment do you need?

- > A computer, laptop or tablette.
- > A high-speed internet connection (> 1MB).
- > The Google Chrome browser or alternatively the Microsoft Edge browser.
- > An Amadeus login (LSS), organization ID (IATA code) and password.